TWELFTH EDITION CONRAD PHILLIP KOTTAK



A Concise Introduction to Cultural Anthropology





Mirror for Humanity

A Concise Introduction to Cultural Anthropology

Twelfth Edition



University of Michigan













MIRROR FOR HUMANITY: A CONCISE INTRODUCTION TO CULTURAL ANTHROPOLOGY. TWELFTH EDITION

Published by McGraw-Hill Education, 2 Penn Plaza, New York, NY 10121. Copyright © 2020 by McGraw-Hill Education. All rights reserved. Printed in the United States of America. Previous editions © 2018, 2016, and 2014. No part of this publication may be reproduced or distributed in any form or by any means, or stored in a database or retrieval system, without the prior written consent of McGraw-Hill Education, including, but not limited to, in any network or other electronic storage or transmission, or broadcast for distance learning.

Some ancillaries, including electronic and print components, may not be available to customers outside the United States.

This book is printed on acid-free paper.

1 2 3 4 5 6 7 8 9 LCR 23 22 21 20 19

ISBN 978-1-260-07142-9 MHID 1-260-07142-1

Executive Portfolio Manager: Claire Brantley Product Development Manager: Dawn Groundwater

Marketing Manager: Nancy Baudean

Content Project Managers: Rick Hecker/Katie Reuter

Senior Buyer: Laura M. Fuller Designer: Egzon Shaqiri

Content Licensing Specialist: Carrie Burger

Cover Image: © Conrad P. Kottak Compositor: Aptara®, Inc.

All credits appearing on this page or at the end of the book are considered to be an extension of the copyright page.

Library of Congress Cataloging-in-Publication Data

Names: Kottak, Conrad Phillip, author. | McGraw-Hill Education (Firm)

Title: Mirror for humanity: a concise introduction to cultural anthropology / Conrad Phillip Kottak, University of Michigan.

Description: Twelfth Edition. | New York : McGraw-Hill Education, [2019] |

"Previous editions 2018, 2016, and 2014"-T.p. verso.

Identifiers: LCCN 2019022071 | ISBN 9781260071429 (Hard Cover: acid-free

paper) | ISBN 1260071421 (Hard Cover : acid-free paper)

Subjects: LCSH: Ethnology.

Classification: LCC GN316 .K66 2019 | DDC 306-dc23 LC record available at https://lccn.loc.gov/2019022071

The Internet addresses listed in the text were accurate at the time of publication. The inclusion of a website does not indicate an endorsement by the author or McGraw-Hill Education, and McGraw-Hill Education does not guarantee the accuracy of the information presented at these sites.

mheducation.com/highered







To my daughter, Dr. Juliet Kottak Mavromatis







Also available from McGraw-Hill by Conrad Phillip Kottak:

Window on Humanity: A Concise Introduction to Anthropology, 9th ed. (2020)

Anthropology: Appreciating Human Diversity, 18th ed. (2019)

Cultural Anthropology: Appreciating Cultural Diversity, 18th ed. (2019)

CULTURE, 2nd ed. (2014) (Lisa Gezon and Conrad Phillip Kottak)

On Being Different: Diversity and Multiculturalism in the North American Mainstream, 4th ed. (2012) (with Kathryn A. Kozaitis)





EQA



Brief Contents

Anthropology Today	y Boxes	хi
Preface xii		
Acknowledgments	XX	
About the Author	xxii	

- What Is Anthropology? 1
- 2 Culture 19
- Doing Anthropology 43
- Language and Communication 60
- Making a Living
- Political Systems 113 6
- Families, Kinship, and Marriage 138

- Gender 166
- 9 Religion 191
- 10 Ethnicity and Race 218
- 11 Applying Anthropology 255

FINAL PAGES

- 12 The World System, Colonialism, and Inequality 281
- Anthropology's Role in a Globalizing World 310

GLOSSARY G-1 BIBLIOGRAPHY **B-1** INDEX I-1







Contents

Anthropology Today Boxes xi	Universality, Generality, and
Preface xii	Particularity 28
	Universals and Generalities 29
Acknowledgments xx	Particularity: Patterns of Culture 29
About the Author xxii	Culture and the Individual 30
	Levels of Culture 32
Chapter 1	Ethnocentrism, Cultural Relativism,
What Is Anthropology? 1	and Human Rights 33
	Mechanisms of Cultural Change 36
The Cross-Cultural Perspective 1	Globalization 37
Human Adaptability 3	Anthropology Today: Preserving Cultural
Adaptation, Variation, and Change 4	Heritage 38
Cultural Forces Shape Human Biology 5	Summary 40
General Anthropology 7 The Subdisciplines of Anthropology 8	Chapter 3
The Subdisciplines of Anthropology 8 Cultural Anthropology 8	Doing Anthropology 43
Anthropological Archaeology 9	Doing Antinopology 43
Biological Anthropology 11	What Do Anthropologists Do? 43
Linguistic Anthropology 12	Research Methods in Cultural
Applied Anthropology 12	Anthropology 44
Anthropology and Other Academic	Ethnography: Anthropology's Distinctive
Fields 14	Strategy 45
A Humanistic Science 14	Observation and Participant Observation 45
Cultural Anthropology and Sociology 14	Conversation, Interviewing, and Interview
Anthropology Today: School of Hope 15	Schedules 46
Summary 17	The Genealogical Method 48
	Key Cultural Consultants 48
Chapter 2	Life Histories 48
Culture 19	Local Beliefs and Perceptions, and the Ethnographer's 48
What Is Culture? 19	The Evolution of Ethnography 49
Culture Is Learned 20	Problem-Oriented Ethnography 51
Culture Is Symbolic 20	Longitudinal Studies, Team Research,
Culture Is Shared 21	and Multisited Ethnography 51
Culture and Nature 22	Survey Research 53
Culture Is All-Encompassing and	Doing Anthropology Right and Wrong:
Integrated 22	Ethical Issues 54
Culture Is Instrumental, Adaptive, and	Ownership Issues 55
Maladaptive 23	The Code of Ethics 55
Culture's Evolutionary Basis 25	Anthropologists and the Military 56
What We Share with Other Primates 25	Anthropology Today: Online Ethnography 57
How We Differ from Other Primates 26	Summary 58







Contents vii

C	ha	pt	er	4
		•		

Language and Communication 60

Language 60

Nonhuman Primate Communication 61

Call Systems 61

Sign Language 61

The Origin of Language 64

Nonverbal Communication 64

Kinesics 64

Personal Space and Displays of Affection

The Structure of Language

Language, Thought, and Culture

The Sapir-Whorf Hypothesis 69

Focal Vocabulary 70

Sociolinguistics 71

Social and Linguistic Variation 71

The Language of Restaurant Food 72

Linguistic Diversity within Nations 74

Linguistic Diversity in California

Gender Speech Contrasts 75

Stratification and Symbolic Domination

African American Vernacular English

(AAVE) 78

Historical Linguistics

Language, Culture, and History 81

Language Loss 82

Anthropology Today: Words of the Year 83

Summary 85

Chapter 5

Making a Living 87

Adaptive Strategies

Foraging

Geographic Distribution of Foragers

Correlates of Foraging 91

Adaptive Strategies Based on Food

Production 92

Horticulture 92

Agriculture 93

The Cultivation Continuum 95

Agricultural Intensification: People and the

Environment 95

Pastoralism 96

Economic Systems

Organization of Production in Nonindustrial

Societies 99

Means of Production 100

Alienation in Industrial Economies

Economizing and Maximization 103

Alternative Ends 103

Distribution and Exchange

The Market Principle 104

Redistribution 104

Reciprocity 105

Coexistence of Exchange Principles

Potlatching 107

Anthropology Today: When the Mills Shut Down:

113

An Anthropologist Looks at

Deindustrialization 109

Summary 111

Chapter 6

Political Systems

What Is "The Political"?

Types and Trends

Bands and Tribes 115

> Foraging Bands 116

Tribal Cultivators 118

The Village Head 118

The "Big Man" 120

Pantribal Sodalities 121

Nomadic Politics 122

Chiefdoms 123

Political and Economic

Systems 124

Status Systems 125

The Emergence of Stratification

State Systems 127

Population Control

Judiciary 128

Enforcement 128

Fiscal Support 129

Social Control 129

Hegemony and Resistance 130

Weapons of the Weak 131

Shame and Gossip 131

The Igbo Women's War 133











viii Contents

Anthropology Today: The Illegality Industry: A Failed System of Border Control 134 Summary 136

Chapter 7

Families, Kinship, and Marriage

How Anthropologists View Families and Kinship 138

Families 139

Nuclear and Extended Families Industrialism and Family Organization Changes in North American Kinship 142 It's All Relative 144 The Family among Foragers

Descent 145

Attributes of Descent Groups 146 Lineages, Clans, and Residence Rules Defining Marriage 148

Exogamy and Incest 150 Incest and Its Avoidance Endogamy 152 Same-Sex Marriage 153

Arranged Marriages versus Romance

Marriages 155

Marriage: A Group Affair 156

Gifts at Marriage 156 Durable Alliances

Divorce 158

Plural Marriages

Polygyny 159 Polyandry 161

The Online Marriage Market

Anthropology Today: What Anthropologists Could Teach the Supreme Court about the Definition of Marriage 162

Summary 164

Chapter 8

Gender 166

Sex and Gender 166 Recurrent Gender Patterns 168 Gender Roles and Gender Stratification 171

Matrilocal Societies 171 Matriarchy 172 Increased Gender Stratification: Patrilineal-Patrilocal Societies 173 Patriarchy and Violence 174 Gender in Industrial Societies Changes in Gendered Work 176 Work and Family: Reality and Stereotypes 178 The Feminization of Poverty 179

Reduced Gender Stratification: Matrilineal-

Work and Happiness 180 Beyond Male and Female 181

Sexual Orientation 185 Anthropology Today: Gender, Ethnicity, and a Gold Medal for Fiji 187 Summary 189

Chapter 9

Religion 191

What Is Religion? Expressions of Religion Spiritual Beings 193

Powers and Forces 194 Magic and Religion 195

Uncertainty, Anxiety, Solace 195

Rituals 195

Rites of Passage 196 Totemism 199

Social Control 200

Kinds of Religion 202

Protestant Values and Capitalism

World Religions 203 Religion and Change

Revitalization Movements and Cargo

Cults 204

Religious Changes in the United States 206

New and Alternative Religious

Movements 207

Religion and Cultural Globalization 208

Evangelical Protestantism and Pentecostalism 208

Homogenization, Indigenization, or Hybridization? 209

kot71421_fm_i-xxiv.indd 8 \bigoplus 19/08/19 6:51 PM







Contents ix

The Spread of Islam 210 Antimodernism and Fundamentalism 211 Religious Radicalization Today 212 Secular Rituals 213 Anthropology Today: Great	Anthropology Today: Why Are the Greens So White? Race and Ethnicity in Golf 251 Summary 253
Expectorations 214	Chapter 11
Summary 216	Applying Anthropology 255
Chapter 10 Ethnicity and Race 218 Ethnic Groups and Ethnicity 218	What Is Applied Anthropology? 255 The Role of the Applied Anthropologist 256 Early Applications 256
Status and Identity 219 Minority Groups and Stratification 221 Human Biological Diversity and the Race	Academic and Applied Anthropology 258 Applied Anthropology Today 258
Concept 221 Races Are Not Biologically Distinct 222 Explaining Skin Color 225	Development Anthropology 260 Equity 260 Negative Equity Impact 260
Race and Ethnicity 230 The Social Construction of Race 230 Hypodescent: Race in the	Strategies for Innovation 261 Overinnovation 262
United States 230 Race in the Census 231	Indigenous Models 263 Anthropology and Education 264 Urban Anthropology 265
Not Us: Race in Japan 234 Phenotype and Fluidity: Race	Medical Anthropology 267 Disease Theory Systems 268
in Brazil 236 Ethnic Groups, Nations, and	Scientific Medicine versus Western Medicine 269
Nationalities 238 Ethnic Diversity by Region 239 Nationalities without Nations 239	Industrialization, Globalization, and Health 270
Ethnic Tolerance and Accommodation 240	Anthropology and Business 271 Can Change Be Bad? 274 Public and Applied
Assimilation 240 The Plural Society 240	Anthropology 275 Careers and Anthropology 275
Multiculturalism 241 Changing Demographics in the United	Anthropology Today: Culturally Appropriate Marketing 277
States 242 The Gray and the Brown 242	Summary 278
The Gray Need the Brown 243 The Backlash to Multiculturalism 245 Ethnic Conflict 245	Chapter 12 The World System, Colonialism,
Sectarian Violence 246	and Inequality 281
Prejudice and Discrimination 247 Black Lives Matter 248	The World System 281 World-System Theory 282



Anti-ethnic Discrimination 249

The Emergence of the World System 284





Contents

Industrialization 284

Causes of the Industrial Revolution Socioeconomic Changes Associated with the Industrial Revolution 286 Industrial Stratification 286

The Persistence of Inequality

Wealth Distribution in the United States 288

Risky Living on the American Periphery 289

Colonialism and Imperialism

The First Phase of European Colonialism: Spain and Portugal 292

Commercial Expansion and European Imperialism 292

The British Colonial Empire 293

French Colonialism 293

Colonialism and Identity 295

Postcolonial Studies 296

Development 297

Neoliberalism 297

Neoliberalism and NAFTA's Economic

Refugees 299

Communism, Socialism, and

Postsocialism 302

Communism 302

Postsocialist Transitions 302

The World System Today 303

Anthropology Today: Mining Giant Compatible with Sustainability Institute? 304

Summary 307

Chapter 13

Anthropology's Role in a Globalizing World

Globalization and Global Issues 310 **Energy Consumption and Industrial** Degradation 311

Global Climate Change 312

Emissions and Global Warming 312

Climate Change 313

Environmental Anthropology

Global Assaults on Local Autonomy 316

Deforestation 317

Emerging Diseases 319

Interethnic Contact 320

Cultural Imperialism and

Indigenization 321

A Global System of Images 323

A Global Culture of Consumption

People in Motion 324

Indigenous Peoples 326

Anthropology's Lessons 328

Anthropology Today: Diversity under Siege:

Global Forces and Indigenous Peoples 329

Summary 330

Glossary G-1

Bibliography B-1

Index I-1



aptara



Anthropology Today Boxes

School of Hope 15
Preserving Cultural Heritage 38
Online Ethnography 57
Words of the Year 83
When the Mills Shut Down: An
Anthropologist Looks at
Deindustrialization 109
The Illegality Industry: A Failed System
of Border Control 134

What Anthropologists Could Teach the Supreme Court about the Definition of Marriage 162

Gender, Ethnicity, and a Gold Medal for Fiji 187

Great Expectorations 214

Why Are the Greens So White? Race and Ethnicity in Golf 251

Culturally Appropriate Marketing 277

Mining Giant Compatible with Sustainability Institute? 304

Diversity under Siege: Global Forces and Indigenous Peoples 329





🐗 aptara



Preface

Mirror for Humanity is intended to provide a concise, readable introduction to cultural anthropology. Its shorter length increases the instructor's options for assigning additional reading—case studies, readers, and other supplements—in a semester course. Mirror also can work well in a quarter system, for which traditional texts may be too long.

Just as anthropology is a dynamic discipline that encourages new discoveries and explores the profound changes now affecting people and societies, this edition of *Mirror for Humanity* makes a concerted effort to keep pace with changes in the way students read and learn core content today. Our digital program, **Connect Anthropology**, includes assignable and assessable quizzes, exercises, and interactive activities, organized around course-specific learning objectives. **Connect** also includes **SmartBook**, the adaptive reading experience. The tools and resources provided in Connect Anthropology are designed to engage students and enable them to improve their performance in the course. This 12th edition has benefited from feedback from more than 2,000 students who worked with these tools and programs while using the 11th edition of *Mirror* or one of my other recent texts. We were able to respond to specific areas of difficulty that students encountered, chapter by chapter. I used this extensive feedback to revise, rethink, and clarify my writing in almost every chapter. In preparing this edition, I benefited tremendously from both students' and professors' reactions to my book.

As I work on each new edition, it becomes ever more apparent to me that while any competent and useful text must present anthropology's core, that text also must demonstrate anthropology's relevance to the 21st-century world we inhabit. Accordingly, each new edition contains content changes as well as specific features relevant to our changing world. One of my primary goals is to help students make connections between what they read and their own lives. Accordingly, the "Anthropology Today" boxes placed near the end of each chapter examine recent developments in anthropology as well as contemporary topics and issues that are clearly related to anthropology's subject matter. Each chapter also contains a feature that I call "Think Like an Anthropologist," which attempts to get students to do just that—to apply their critical thinking skills as an anthropologist might.

I realize that most students who read this book will not go on to become anthropologists, or even anthropology majors. For those who do, this book should provide a solid foundation to build on. For those who don't—that is, for most of my readers—my goal is to instill a sense of understanding and appreciation of human diversity and of anthropology as a field. May this course and this text help students think differently about, and achieve greater understanding of, their own culture and its place within our globalizing world.





Preface xi

McGraw-Hill Connect Anthropology

Connect Anthropology is a premier digital teaching and learning tool that allows instructors to assign and assess course material. Connect Anthropology includes assignable and assessable quizzes, exercises, and interactive activities, organized around course-specific learning objectives. **NewsFlash** activities, which are updated regularly, bring in articles on current events relevant to anthropology with accompanying assessment.

The system is praised by users—faculty and students alike—for helping to make both teaching and learning more efficient, saving time and keeping class time and independent study time focused on what is most important and only those things that still need reinforcing, and shifting the teaching/learning process away from memorization and cramming. The result is better grades, better concept retention, more students staying in class and passing, and less time spent preparing for classes or studying for tests.

Provide a Smarter Book and Better Value with SmartBook

Available within Connect, SmartBook makes study time as productive and efficient as possible by identifying and closing knowledge gaps. SmartBook identifies what an individual student knows and doesn't know based on the student's confidence level, responses to questions and other factors.

SmartBook builds an optimal, personalized learning path for each student, so students spend less time on concepts they already understand and more time on those they don't. As a student engages with SmartBook, the reading experience continuously adapts by highlighting the most impactful content a student needs to learn at that moment in time. This ensures that every minute spent with SmartBook is returned to the student as the most value-added minute possible. The result? More confidence, better grades, and greater success.

New to this edition, SmartBook is now optimized for digital devices like phones and tablets; SmartBook also offers greater accessibility for students with disabilities.

Chapter-by-Chapter Changes

This 12th edition of *Mirror for Humanity* has been extensively informed by student data, collected anonymously by McGraw-Hill Education's SmartBook. Using this data, we were able to graphically illustrate "hot spots," indicating content area students struggle with. This data provided feedback at the paragraph and even sentence level. Conrad Kottak relied on this data when making decisions about material to revise, update, and improve. Professor Kottak also reviewed and, when necessary, revised probes to make SmartBook an even more efficient and effective study tool. This revision has also been informed by reviews provided by faculty at 2- and 4-year schools across the country.

The following are this edition's major or significant changes:

Chapter 1: What Is Anthropology?

• Updated "Anthropology Today" box, "School of Hope."





Chapter 2: Culture

- · Expanded discussion of cultural appropriation.
- Revised and expanded section on globalization.
- Updates throughout, especially in the "Anthropology Today" box, "Preserving Cultural Heritage."

Chapter 3: Doing Anthropology

The "Anthropology Today" box, "Online Ethnography," has been revised and updated.

Chapter 4: Language and Communication

- New discussion of Jane Hill's research into the mixed use of Spanish and English in Mexican-themed restaurants in the "Sociolinguistics" section.
- Updated "Anthropology Today" box, "Words of the Year."

Chapter 5: Making a Living

- There is a new "Anthropology Today" box: "When the Mills Shut Down: An Anthropologist Looks at Deindustrialization."
- The author paid special attention to clarifying writing and Learn Smart probes for this chapter.

Chapter 6: Political Systems

• The "Anthropology Today" box, "The Illegality Industry: A Failed System of Border Control," has been updated.

Chapter 7: Families, Kinship, and Marriage

- The "Families" section has been thoroughly updated, including a new discussion of the extended families of the Moso people of southwestern China and updated statistics concerning changes in North American kinship.
- A new section, "It's All Relative," examines the definition of close family relations in light of the Trump administration's Muslim travel ban.
- The "Same-Sex Marriage" section has been significantly updated.
- Recent research and a new Figure 13.4, "Why Americans Marry," have been incorporated within the "Arranged Marriages versus Romance Marriages" section.
- The introduction to the "Plural Marriages" section has been rewritten to clarify the difference between polygyny and polyandry.
- The "The Online Marriage Market" section incorporates new research.
- The author paid special attention to clarifying writing and SmartBook probes for this chapter.

Chapter 8: Gender

- The "Gender in Industrialized Societies" section has been heavily revised and updated.
- The "Beyond Male and Female" section has been revised substantially to clarify American gender categories in flux.





Preface xv

Chapter 9: Religion

- The "World Religions" section has been revised to incorporate the latest statistics.
- A new section on "Religious Changes in the United States" has been added.
- Content of the previous "Anthropology Today" box, "Newtime Religion," has been moved into the text.
- The new "Anthropology Today" box, "Great Expectorations," brings back (by popular demand) a discussion of baseball magic.

Chapter 10: Ethnicity and Race

- All sections have been substantially revised, with new photos and statistics.
- Newly available data from the 2016 census now informs the discussion of Canadian ethnic diversity.
- A new discussion of biracial Japanese has been added.
- Results of a new study of cultural/ethnic/linguistic diversity among 180 countries have been added.
- Also added are new demographic projections for the United States through 2060, including significant growth in the dependency ratio.
- Recent election results now inform the "Backlash to Multiculturalism" section.

Chapter 11: Applying Anthropology

- A new section, "Can Change Be Bad?" applies this chapter's key point-that innovation succeeds best when it is culturally appropriate—to the international spread of programs aimed at social and economic change as well as of businesses.
- The author paid special attention to clarifying writing and Learn Smart probes for this chapter.

Chapter 12: The World System, Colonialism, and Inequality

- "The Persistence of Inequality" section, including discussion of the water crisis in Flint, Michigan, has been updated, and a new section on exposure to risks that reduce life expectancy has been added.
- The "Development/Neoliberalism" sections include an updated discussion on tariffs and trade agreements, including NAFTA (now USMCA).
- "The World System Today" and the "Anthropology Today" box have been revised and updated.
- The author paid special attention to clarifying writing and SmartBook probes for this chapter.

Chapter 13: Anthropology's Role in a Globalizing World

• Updated statistics on energy consumption and an updated and expanded Table 13.1, Total Energy Consumption, 2017, Top Twelve Countries (in MTOE-Million Tons of Oil Equivalent) + Current Share of World Energy Consumption + Annual Percentage Increase + Per-Capita Energy Consumption by Country.





🐗 aptara



xvi Preface

- The "Global Climate Change" section incorporates the latest statistics, has two new subheads: "Emissions and Global Warming" and "Climate Change," and adds a discussion of the implications of the devastating 2017 hurricanes (Harvey, Irma, and Maria).
- The "Interethnic Contact" section adds new information and statistics on media penetration and impact in Brazil and the Middle East.
- The author paid special attention to clarifying writing and SmartBook probes for this chapter.

Content and Organization

No single or monolithic theoretical perspective orients this book. My e-mail, along with reviewers' comments, confirms that instructors with a very wide range of views and approaches have been pleased with *Mirror* as a teaching tool.

- In Chapter 1, anthropology is introduced as an integrated four-field discipline, with academic and applied dimensions, that examines human biological and cultural diversity in time and space. Anthropology is discussed as a comparative and holistic science, featuring biological, social, cultural, linguistic, humanistic, and historical approaches. Chapter 2 examines the central anthropological concept of culture, including its symbolic and adaptive features. Chapter 3 is about doing anthropology—the methods and ethics of research in anthropology's subfields.
- Chapters 4-13 are organized to place related content close together—although they are sufficiently independent to be assigned in any order the instructor might select. Thus, "Political Systems" (Chapter 6) logically follows "Making a Living" (Chapter 5). Chapters 7 and 8 ("Families, Kinship, and Marriage" and "Gender," respectively) also form a coherent unit. The chapter on religion (9) covers not just traditional religious practices but also contemporary world religions and religious movements. It is followed by four chapters (10-13) that form a natural unit exploring sociocultural transformations and expressions in today's world.
- Those last four chapters address several important questions: How are race and ethnicity socially constructed and handled in different societies, and how do they generate prejudice, discrimination, and conflict? How and why did the modern world system emerge and expand? How has world capitalism affected patterns of stratification and inequality within and among nations? What were colonialism, imperialism, and Communism, and what are their legacies? How do people today actively interpret and confront the world system and the products of globalization? What factors threaten continued human diversity? How can anthropologists work to ensure the preservation of that diversity?
- Let me also single out two chapters present in *Mirror for Humanity* but not found consistently in other anthropology texts: "Ethnicity and Race" (Chapter 10) and "Gender" (Chapter 8). I believe that systematic consideration of race, ethnicity, and gender is vital in any introductory anthropology text. Anthropology's distinctive four-field approach can shed special light on these topics, as we see especially in Chapter 10





Preface xvii

("Ethnicity and Race"). Race and gender studies are fields in which anthropology always has taken the lead. I'm convinced that anthropology's special contributions to understanding the biological, social, cultural, and linguistic dimensions of race, ethnicity, and gender should be highlighted in any introductory text.

Teaching Resources

The following instructor resources can be accessed through the Library tab in Connect Anthropology:

- · Instructor's manual
- PowerPoint lecture slides
- Word version of the test bank

New to this edition and available within Connect, Test Builder is a cloud-based tool that enables instructors to format tests that can be printed or administered within a Learning Management System. Test Builder offers a modern, streamlined interface for easy content configuration that matches course needs, without requiring a download.

Test Builder enables instructors to:

- Access all test bank content from a particular title
- Easily pinpoint the most relevant content through robust filtering options
- Manipulate the order of questions or scramble questions and / or answers
- Pin questions to a specific location within a test
- Determine your preferred treatment of algorithmic questions
- · Choose the layout and spacing
- Add instructions and configure default settings

Create

Design your ideal course materials with McGraw-Hill Education's Create: http://www.create.mheducation.com

Rearrange or omit chapters, combine materials from other sources, and/or upload any other content you have written to make the perfect resource for your students. You can even personalize your book's appearance by selecting the cover and adding your name, school, and course information. When you order a Create book, you receive a complimentary review copy. Get a printed copy in three to five business days or an electronic copy (eComp) via e-mail in about an hour. Register today at http://www.create.mheducation .com and craft your course resources to match the way you teach.









FOR INSTRUCTORS

You're in the driver's seat.

Want to build your own course? No problem. Prefer to use our turnkey, prebuilt course? Easy. Want to make changes throughout the semester? Sure. And you'll save time with Connect's auto-grading too.

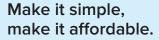
65% **Less Time** Grading



Laptop: McGraw-Hill Education

They'll thank you for it.

Adaptive study resources like SmartBook® help your students be better prepared in less time. You can transform your class time from dull definitions to dynamic debates. Hear from your peers about the benefits of Connect at www.mheducation.com/highered/connect





Connect makes it easy with seamless integration using any of the major Learning Management Systems— Blackboard®, Canvas, and D2L, among others—to let you organize your course in one convenient location. Give your students access to digital materials at a discount with our inclusive access program. Ask your McGraw-Hill representative for more information.

Padlock: Jobalou/Getty Images

Solutions for your challenges.



A product isn't a solution. Real solutions are affordable, reliable, and come with training and ongoing support when you need it and how you want it. Our Customer Experience Group can also help you troubleshoot tech problemsalthough Connect's 99% uptime means you might not need to call them. See for yourself at status. mheducation.com

Checkmark: Jobalou/Getty Images







FOR STUDENTS

Effective, efficient studying.

Connect helps you be more productive with your study time and get better grades using tools like SmartBook, which highlights key concepts and creates a personalized study plan. Connect sets you up for success, so you walk into class with confidence and walk out with better grades.

Study anytime, anywhere.

Download the free ReadAnywhere app and access your online eBook when it's convenient, even if you're offline. And since the app automatically syncs with your eBook in Connect, all of your notes are available every time you open it. Find out more at www.mheducation.com/readanywhere

"I really liked this app—it made it easy to study when you don't have your textbook in front of you."

- Jordan Cunningham, Eastern Washington University



No surprises.

The Connect Calendar and Reports tools keep you on track with the work you need to get done and your assignment scores. Life gets busy; Connect tools help you keep learning through it all.

Calendar: owattaphotos/Getty Images

Learning for everyone.

McGraw-Hill works directly with Accessibility Services Departments and faculty to meet the learning needs of all students. Please contact your Accessibility Services office and ask them to email accessibility@mheducation.com, or visit www.mheducation.com/about/accessibility

for more information.

Top: Jenner Images/Getty Images, Left: Hero Images/Getty Images, Right: Hero Images/Getty Images









Acknowledgments

I'm grateful to many colleagues at McGraw-Hill. I offer particular thanks to product developer Bruce Cantley, who helped me plan and implement this revision, and worked with me to complete and submit the manuscript. I am privileged to be working with Claire Brantley, executive portfolio manager, and Dawn Groundwater, product development manager. Thanks as well to McGraw-Hill's entire team of sales reps and regional managers for the work they do in helping professors and students gain access to my books. I also acknowledge Michael Ryan, vice president for portfolio and learning content, for his support.

As usual, Rick Hecker has done a great job as content project manager, guiding the manuscript through production and keeping everything moving on schedule. Laura Fuller, buyer, worked with the printer to make sure everything came out right. Thanks, too, to Charlotte Goldman, freelance photo researcher, and to Scott Lukas, Lake Tahoe Community College, who originally created the content for the Connect products for this book. I also thank Amy Marks for copyediting, Marlena Pechan for proofreading, and Egzon Shaqiri for executing the design.

I'm grateful to the reviewers of previous editions and others for their enthusiasm and their suggestions for changes, additions, and deletions (sometimes in very different directions!). Very, very special thanks as well to the more than 2,000 students who have used SmartBook and helped me pinpoint content and writing that needed clarification. Never have so many voices contributed to a revision as to this one. My readers also share their insights about *Mirror* via e-mail. Anyone—student or instructor—can reach me at the following e-mail address: ckottak@bellsouth.net.

As usual, my family provides me with understanding, support, and inspiration in my writing projects. Dr. Nicholas Kottak, my son and a fellow anthropologist, and Isabel Wagley Kottak, my wife, companion, and co-worker in the field throughout my career, regularly share their insights with me. Once again, I dedicate this book to my daughter. Dr. Juliet Kottak Mavromatis, who continues our family tradition of exploring and writing about human diversity and diagnosing and treating the human condition.

During my long academic career, I've benefited from the knowledge, help, and advice of so many friends, colleagues, teaching assistants (graduate student instructors—GSIs), and students that I can no longer fit their names into a short preface. I hope they know who they are and accept my thanks. I do especially thank my co-authors of other books: Lara Descartes (*Media and Middle Class Moms*), Lisa Gezon (Culture), and Kathryn Kozaitis (*On Being Different*). Kathryn (with whom I have worked on four editions), Lisa (two editions), and Lara are also prized former students of mine. Today they all are accomplished anthropologists in their own right, and they continue to share their wisdom with me.

I'm very grateful to my Michigan colleagues who've offered insights and suggested ways of making my books better. Thanks especially to a 101 team that has included Tom Fricke, Stuart Kirsch, Holly Peters-Golden, and Andrew Shryock. Most recently, I've benefited from the knowledge and cutting-edge research of my colleagues in Section 51 (Anthropology) of the National Academy of Sciences.

T)





Acknowledgments xxi

Feedback from students and from my fellow anthropologists, along with teaching forums and workshops, keeps me up-to-date on the interests, needs, and views of the people for whom *Mirror* is written. I also benefit from my long-term and ongoing participation in the General Anthropology Division (GAD) of the American Anthropological Association and my co-editorship (with Chris Furlow and Kathryn Kozaitis) of the GAD Bulletin *General Anthropology*. I continue to believe that effective anthropology textbooks are based in the enjoyment of teaching, respect for students, and appreciation of anthropology as a holistic and humanistic science. I hope this product of my experience will continue to be helpful to others.

Conrad Phillip Kottak
Seabrook Island, South Carolina
ckottak@bellsouth.net









About the Author



The author at Bayon temple, Angkor Thom, Cambodia in February 2018. Courtesy Isabel Wagley Kottak

Conrad Phillip Kottak,

who received his AB and PhD degrees from Columbia University, is the Julian H. Steward Collegiate Professor Emeritus of Anthropology at the University of Michigan, where he served as anthropology department chair from 1996 to 2006. He has been honored for his teaching by the university and the state of Michigan and by the American Anthropological Association. He is an elected member of the American Academy of Arts and Sciences and the National Academy of Sciences, where he chaired Section 51, Anthropology, from 2010 to 2013. He coedits *General Anthropology*, the biannual bulletin of the General Anthropology Division of the American Anthropological Association.

Professor Kottak has done ethnographic fieldwork in Brazil, Madagascar, and the United States. His general interests are in the processes by which local cultures are incorporated—and resist incorporation—into larger systems. This interest links his earlier work on ecology and state formation in Africa and Madagascar to his more recent research on globalization, national and international culture, and media, including new media and social media.

Kottak's popular case study Assault on Paradise: The Globalization of a Little Community in Brazil (2006, reissued and updated by Waveland Press in 2018) describes his long-term and continuing fieldwork in Arembepe, Bahia, Brazil. His book Prime-Time Society: An Anthropological Analysis of Television and Culture (2009) is a comparative study of the nature and impact of television in Brazil and the United States.

Kottak's other books include *The Past in the Present: History, Ecology and Cultural Variation in Highland Madagascar* (1980), *Researching American Culture: A Guide for Student Anthropologists* (1982), *Madagascar: Society and History* (1986), and *Media and Middle Class Moms: Images and Realities of Work and Family* (with Lara Descartes, 2009). The most recent editions (18th) of his texts *Anthropology: Appreciating Human Diversity* and *Cultural Anthropology: Appreciating Cultural Diversity* were published by McGraw-Hill in 2019. He also is the author of *Window on Humanity: A Concise Introduction to Anthropology* (9th ed., McGraw-Hill, 2020) and of this book—*Mirror for Humanity: A Concise Introduction to Cultural Anthropology* (12th ed., McGraw-Hill, 2020).

Kottak's articles have appeared in academic journals, including American Anthropologist, Journal of Anthropological Research, American Ethnologist, Ethnology, Human Organization, and Luso-Brazilian Review. He also has written for more popular journals, including Transaction/SOCIETY, Natural History, Psychology Today, and General Anthropology.

In other research projects, Professor Kottak and his colleagues have investigated ecological awareness in Brazil, biodiversity conservation in Madagascar, and media use by

xxii





About the Author xxiii

modern American families. Most recently, he has collaborated with Professor Richard Pace and several graduate students on research investigating "The Evolution of Media Impact: A Longitudinal and Multi-Site Study of Television and New Electronic/Digital Media in Brazil," a project supported by the National Science Foundation.

Conrad Kottak appreciates comments about his books from professors and students. He can be reached at the following e-mail address: ckottak@bellsouth.net.









Chapter

1

What Is Anthropology?

The Cross-Cultural Perspective
Human Adaptability
Adaptation, Variation, and Change
Cultural Forces Shape Human Biology
General Anthropology
The Subdisciplines of Anthropology
Cultural Anthropology
Anthropological Archaeology
Biological Anthropology
Linguistic Anthropology

Applied Anthropology
Anthropology and Other Academic Fields
A Humanistic Science
Cultural Anthropology and Sociology
Anthropology Today: School of Hope

The Cross-Cultural Perspective

"That's just human nature." "People are pretty much the same all over the world." Opinions like these, which we hear in conversations, in media, and in other scenes in daily life, promote the erroneous idea that people in other countries have the same desires, feelings, values, and aspirations that we do. Such statements imply that because people are essentially the same, they are eager to receive the ideas, beliefs, values, institutions, practices, and products of an expansive North American culture. Often this assumption turns out to be wrong.

Anthropology offers a broader view—a distinctive comparative, cross-cultural perspective. Most people think that anthropologists study nonindustrial societies, and they do. My research has taken me to remote villages in Brazil and Madagascar, a large island off the southeast coast of Africa. In Brazil I sailed with fishers in simple sailboats on Atlantic waters. Among Madagascar's Betsileo people, I worked in rice fields and took part in ceremonies in which I entered tombs to rewrap the corpses of decaying ancestors.

However, anthropology is much more than the study of nonindustrial peoples. It is a comparative science that examines all societies, ancient and modern, simple and complex. Most of the other social sciences tend to focus on a single society, usually an industrial nation such as the United States or Canada. Anthropology offers a unique cross-cultural perspective, constantly comparing the customs of one society with those of others.

1







2 Chapter 1 What Is Anthropology?





Today's anthropologists work in varied roles and settings. Nory Condor Alarcon (top photo) is an anthropologist who works for the Forensic Laboratory of the Public Ministry of Ayacucho, Peru. Here she comforts a young woman as she confirms that the lab's forensic team has identified the remains of several of her close relatives. In the bottom photo, a group of experts including anthropologist Mac Chapin (left), hold a press conference at UN Headquarters in New York introducing a new high-tech map of Indigenous Peoples of Central America. (top): Robin Hammond/ IDRC/Panos Pictures/Redux Pictures; (bottom): Eduardo Munoz Alvarez/AFP/Getty Images





Among scholarly disciplines, anthropology stands out as the field that provides the cross-cultural test. How much would we know about human behavior, thought, and feeling if we studied only our own kind? What if our entire understanding of human behavior were based on analysis of questionnaires filled out by American college students? That question should make you think about the basis for statements about what humans are like, individually or as a group. A primary reason anthropology can uncover so much about what it means to be human is that the discipline is based on the cross-cultural perspective. A single culture simply cannot tell us everything we need to know about what it means to be human. We need to compare and contrast.

To become a cultural anthropologist, one typically does *ethnography* (the firsthand, personal study of local settings). Ethnographic fieldwork usually entails spending a year or more in another society, living with the local people and learning about their way of life. No matter how much the ethnographer discovers about that society, he or she remains an alien there. That experience of alienation has a profound impact. Having learned to respect other customs and beliefs, anthropologists can never forget that there is a wider world. There are normal ways of thinking and acting other than our own.

Human Adaptability

Anthropologists study human beings wherever and whenever they find them-in a Turkish café, a Mesopotamian tomb, or a North American shopping mall. Anthropology is the exploration of human diversity in time and space. Anthropology studies the whole of the human condition: past, present, and future; biology, society, language, and culture. Of particular interest is the diversity that comes through human adaptability.

Humans are among the world's most adaptable animals. In the Andes of South America, people wake up in villages 16,000 feet above sea level and then trek 1,500 feet higher to work in tin mines. Tribes in the Australian desert worship animals and discuss philosophy. People survive malaria in the tropics. Men have walked on the moon. The model of the Star Trek starship Enterprise in Washington's Smithsonian Institution is a symbol of the Star Trek mission "to seek out new life and new civilizations, to boldly go where no one has gone before." Wishes to know the unknown, control the uncontrollable, and create order out of chaos find expression among all peoples. Creativity, adaptability, and flexibility are basic human attributes, and human diversity is the subject matter of anthropology.

Students often are surprised by the breadth of anthropology, which is the study of humans around the world and through time. Anthropology is a uniquely comparative and holistic science. Holism refers to the study of the whole of the human condition: past, present, and future; biology, society, language, and culture.

People share society—organized life in groups—with other animals, including baboons, wolves, mole rats, and even ants. Culture, however, is more distinctly human. Cultures are traditions and customs, transmitted through learning, that form and guide the beliefs and behavior of the people exposed to them. Children learn such a tradition by growing up in a particular society, through a process called enculturation. Cultural traditions include customs and opinions, developed over the generations, about proper and improper behavior. These traditions answer such questions as: How should we do things? How do we







4 Chapter 1 What Is Anthropology?

make sense of the world? How do we tell right from wrong? A culture produces a degree of consistency in behavior and thought among the people who live in a particular society.

The most critical element of cultural traditions is their transmission through learning rather than through biological inheritance. Culture is not itself biological, but it rests on certain features of human biology. For more than a million years, humans have had at least some of the biological capacities on which culture depends. These abilities are to learn, to think symbolically, to use language, and to employ tools and other products in organizing their lives and adapting to their environments.

Anthropology confronts and ponders major questions of human existence as it explores human biological and cultural diversity in time and space. By examining ancient bones and tools, we unravel the mysteries of human origins. When did our ancestors separate from those remote great-aunts and great-uncles whose descendants are the apes? Where and when did *Homo sapiens* originate? How has our species changed? What are we now, and where are we going? How have changes in culture and society influenced biological change? Our genus, *Homo*, has been changing for more than 2 million years. Humans continue to adapt and change both biologically and culturally.

Adaptation, Variation, and Change

Adaptation refers to the processes by which organisms cope with environmental forces and stresses, such as those posed by climate and *topography* or terrains, also called landforms. How do organisms change to fit their environments, such as dry climates or high mountain altitudes? Like other animals, humans use biological means of adaptation. But humans are unique in also having cultural means of adaptation.

Mountainous terrains pose particular challenges, those associated with high altitude and oxygen deprivation. Consider four ways (one cultural and three biological) in which humans may cope with low oxygen pressure at high altitudes. Illustrating cultural (technological) adaptation would be a pressurized airplane cabin equipped with oxygen masks. There are three ways of adapting biologically to high altitudes: genetic adaptation, longterm physiological adaptation, and short-term physiological adaptation. First, native populations of high-altitude areas, such as the Andes of Peru and the Himalayas of Tibet and Nepal, seem to have acquired certain genetic advantages for life at very high altitudes. The Andean tendency to develop a voluminous chest and lungs probably has a genetic basis. Second, regardless of their genes, people who grow up at a high altitude become physiologically more efficient there than genetically similar people who have grown up at sea level would be. This illustrates long-term physiological adaptation during the body's growth and development. Third, humans also have the capacity for short-term or immediate physiological adaptation. Thus, when lowlanders arrive in the highlands, they immediately increase their breathing and heart rates. Hyperventilation increases the oxygen in their lungs and arteries. As the pulse also increases, blood reaches their tissues more rapidly. All these varied adaptive responses—cultural and biological—achieve a single goal: maintaining an adequate supply of oxygen to the body. Table 1.1 summarizes the cultural and biological means that humans use to adapt to high altitudes.

As human history has unfolded, the social and cultural means of adaptation have become increasingly important. In this process, humans have devised diverse ways of coping with a wide range of environments. The rate of cultural adaptation and change has





TABLE 1.1 Forms of Cultural and Biological Adaptation (to High Altitude)

Form of Adaptation	Type of Adaptation	Example
Technology	Cultural	Pressurized airplane cabin with oxygen masks
Genetic adaptation (occurs over generations)	Biological	Larger "barrel chests" of native highlanders
Long-term physiological adaptation (occurs during growth and development of the individual organism)	Biological	More efficient respiratory system, to extract oxygen from "thin air"
Short-term physiological adaptation (occurs spontaneously when the individual organism enters a new environment)	Biological	Increased heart rate, hyperventilation

accelerated, particularly during the past 10,000 years. For millions of years, hunting and gathering of nature's bounty-foraging—was the sole basis of human subsistence. However, it took only a few thousand years for food production (the cultivation of plants and domestication of animals), which originated some 12,000-10,000 years ago, to replace foraging in most areas. Between 6000 and 5000 B.P. (before the present), the first civilizations arose. These were large, powerful, and complex societies, such as ancient Egypt, that conquered and governed large geographic areas.

Much more recently, the spread of industrial production and the forces of globalization have profoundly affected human life. Throughout human history, major innovations have spread at the expense of earlier ones. Each economic revolution has had social and cultural repercussions. Today's global economy and communications link all contemporary people, directly or indirectly, in the modern world system. People must cope with forces generated by progressively larger systems—region, nation, and world. The study of such contemporary adaptations generates new challenges for anthropology: "The cultures of world peoples need to be constantly rediscovered as these people reinvent them in changing historical circumstances" (Marcus and Fischer 1986, p. 24).

Cultural Forces Shape Human Biology

Anthropology's comparative, biocultural perspective recognizes that cultural forces constantly mold human biology. (Biocultural refers to using and combining both biological and cultural perspectives and approaches to analyze and understand a particular issue or problem.) Culture is a key environmental force in determining how human bodies grow and develop. Cultural traditions promote certain activities and abilities, discourage others, and set standards of physical well-being and attractiveness. Consider how this works in sports. North American girls are encouraged to pursue, and therefore do well in, competition involving figure skating, gymnastics, track and field, swimming, diving, and many other sports. Brazilian girls, although excelling in the team sports of basketball and volleyball, haven't fared nearly as well in individual sports as have their American and Canadian counterparts.







6 Chapter 1 What Is Anthropology?

Cultural standards of attractiveness and propriety influence participation and achievement in sports. Americans run or swim not just to compete but also to keep trim and fit. Brazil's beauty standards traditionally have accepted more fat, especially in female buttocks and hips. Brazilian men have had significant international success in swimming and running, including at the Olympics. Brazilian women have been less successful in those competitive individual sports. One reason why Brazilian women may avoid competitive swimming in particular may be that sport's effects on the body. Years of swimming sculpt a distinctive physique: an enlarged upper torso, a massive neck, and powerful shoulders and back. Successful female swimmers tend to be big, strong, and bulky. The nations that have produced them most consistently are the United States, Canada, Australia, Germany, the Scandinavian nations, the Netherlands, and former Soviet countries, especially Russia. In those countries, this body type isn't as stigmatized as it is in Latin countries. For women, Brazilian culture traditionally has preferred developed hips and buttocks to a muscled upper body. Many young female swimmers in Brazil choose to abandon the sport rather than their culture's "feminine" body ideal.

When you grew up, which sport did you appreciate the most—soccer, swimming, football, baseball, tennis, golf, or some other sport (or perhaps none at all)? Is this because of "who you are" or because of the opportunities you had as a child to practice and participate in this particular activity? When you were young, your parents might have told you that drinking milk and eating vegetables would help you grow up "big and strong." They probably didn't as readily recognize the role that *culture* plays in shaping bodies,



Athletes primed for the start of the 10 kilometer women's marathon swim at the 2016 Summer Olympics in Rio de Janeiro. Years of swimming sculpt a distinctive physique—an enlarged upper torso and neck, and powerful shoulders and back. Tim de Waele/Corbis/Getty Images



